

SERVICER JUSTIFICATION TOOLKIT

TEXAS BOUND



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The <u>Compliance & Legal Issues Seminar</u> is a two-day event that brings you more of the high-quality default servicing content you have come to rely on USFN to provide. There is no substitute to attending a live seminar event where you can meet face-to-face with other professionals, learn from industry thought leaders, and find the latest tools and techniques to implement into your business. We want to see you at this year's seminar, so we've provided some tools to help you get there. Make your case and show your employer the return it will get by investing in your attendance August 22-23 at the 2024 Compliance & Legal Issues Seminar in Dallas. Let us help you justify why you should attend and what value it will bring to you and your employer.

About Compliance & Legal Issues Seminar

USFN's Compliance & Legal Issues Seminar is one of the most anticipated educational events of the year, designed to deliver engaging content and relationship-building conversations for all attendees. You'll have the opportunity to exchange new ideas on today's most timely legislation, court decisions, compliance challenges, and regulatory issues that are making a big impact on the mortgage servicing industry. Plus, you can network with colleagues to build meaningful connections and share valuable experiences.

Why Attend?

- Engaging professional development and education. Compliance & Legal Issues Seminar offers insights and valuable takeaways on pending and completed litigation, changes directly impacting compliance issues at the state and federal level, and more. Visit the conference <u>schedule</u> for details on all session content and speakers.
- Powerful industry connections. Multiple networking opportunities allow attendees to meet in one place and develop collaborative solutions together.
- Stay ahead of the curve on compliance. Keep up with industry compliance changes, including new regulations and laws, changes in examination and enforcement approaches and philosophies by regulatory bodies, and updates on enforcement actions.
- Earn much-needed CLE credits throughout the two-day event. USFN knows how important it is for you to keep your accreditation current, so we offer opportunities to earn while you learn during our events. USFN will be applying for ethics credit as part of this conference.

Who Should Attend?

Anyone employed by a mortgage servicer, GSE, or investor is welcome to register and attend the Compliance & Legal Issues Seminar. All USFN law firm members and associate members interested in compliance and legal issues are encouraged to attend as well. Content and conversations are geared toward senior in-house counsel, servicing, compliance, and litigation managers and paralegals, and USFN member attorneys.

Cost-Saving Tips

The best way to minimize costs is to plan early. Take advantage of our 2-for-1 Special and save \$249. Available for a limited time only, this promotion is valid for 2 or more servicers from the same organization for two-day registrations. Second registrant should use code 2024SeminarBOGO when **registering** to receive the discount.

If you are in need of housing, book within the USFN housing block to secure the best rates and ensure you are on-site for event sessions and networking opportunities. USFN has negotiated special rates for Compliance & Legal Issues Seminar attendees at the JW Marriott Dallas Arts District in Dallas. <u>Book your room</u> before July 23, and you will be eligible for the discount rate of \$289 per night. If you are in need of information on government hotel rates, please email us at <u>register@usfn.org</u> for assistance.







Servicer Event Cost Analysis

EXPENSE	WHAT'S INCLUDED	COST
Servicer Registration Fee (Includes Mortgage Servicers, GSEs, Investors, Banks, Lenders, and other Financial Institutions)	 Two-Day Registration Admission to all sessions and session materials 2 Breakfasts (Thursday and Friday) 2 Lunches (Thursday and Friday) Offsite Networking Dinner (Thursday Night) 2 Keynote Sessions 7 Educational Sessions 1 Facilitated Roundtable One-Day Registration Admission to all sessions and session materials for single day 1 Breakfast 1 Lunch Offsite Networking Dinner (Thursday Night) 4 Keynote Session 4 Educational Sessions 	Two-Day Registration \$249 (Standard Rate) One-Day Registration \$149 (Standard Rate)
CLE	CLE credits per state (USFN is applying for ethics credit for this conference)	\$75
Airfare	Average travel cost to and from Dallas Love Field or DFW International Airport	\$350 - \$500
Hotel	Estimated costs for 2 nights including tax	\$340 - 1 night discounted rate \$685 - 2 nights discounted rate
Transportation Costs	Ground transportation service average costs to and from hotel	\$40 - \$60
Miscellaneous Food	Additional meals on travel days	\$60 - \$80
	TOTAL	\$940-\$1,650

2024 Compliance & Legal Issues Seminar Hotel

JW Marriott Dallas Arts District

800 North Harwood Street Dallas, TX 75201 Discounted Rate: \$289/nightly (plus tax) Discount Rate Deadline: Reserve by July 23





Sample Justification Letter

You can use this draft letter to help gain approval to attend the 2024 Compliance & Legal Issues Seminar in Dallas, August 22-23. Please customize this sample for your specific needs. Simply copy and paste the content below into your own document or download this letter in Word <u>here</u>.

Dear [Supervisor's Name]:

I am requesting approval to travel and/or be out of the office August 22-23, 2024, for the USFN Compliance & Legal Issues Seminar in Dallas, TX. The event includes two keynote sessions, seven educational sessions, one facilitated roundtable, two networking breakfasts and lunches, plus several other networking opportunities, including an off-site dinner and entertainment at the Dallas Arts District Mansion and several networking breaks, all of which are included in my registration rate of \$249. USFN members help offset the cost for servicers to attend the conference.

IF TRAVELING TO DALLAS:

The total anticipated cost for me to attend this event is approximately \$1,400, which includes a reduced mortgage servicer registration rate of \$249, \$450 estimated airfare, and a two-night stay at the host hotel at a reduced nightly rate of \$289 including taxes and fees. The registration rate includes all conference meals: networking dinner, two breakfasts, and two lunches. If I apply for CLE credits, that will cost an additional \$75 per state, not including in the cost estimate above.

IF LOCAL TO DALLAS:

The total anticipated cost for me to attend this event is \$249, which includes all conference meals: networking dinner, two breakfasts, and two lunches. If I apply for CLE credits, that will cost an additional \$75 per state, not including in the cost estimate above.

By attending the USFN Compliance & Legal Issues Seminar, I will have the opportunity to hear from in-house and outside counsel who are on the front lines of legislation and court decisions that are impacting all aspects of mortgage loan servicing. In addition, I will be able to be a part of frank and open conversations about difficult topics that simply cannot be duplicated in any other forum. I believe it will offer important insights and valuable takeaways that can be put into practice today.

I look forward to attending this event and returning with valuable information on the issues facing our industry and impacting our bottom line. After the event, I will share with you and my team the educational takeaways and best practices.

Sincerely,

Signature Block